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March 13, 2021

## Via ECF

The Honorable Jed S. Rakoff United States District Judge Southern District of New York 500 Pearl Street New York, New York 10007

Re: Testimony to be Elicited from Defense Expert United States v. Weigand, et al., 20 cr. 188

Dear Judge Rakoff:

We write respectfully on behalf of Defendant Hamid "Ray" Akhavan regarding the expected testimony to be elicited from defense expert Jeffrey Rankin. The parties have reached an agreement regarding the admissibility of certain documents in exchange for not calling Mr. Akhavan's other proposed expert, John Vardaman.

## Mr. Rankin's Expected Testimony

Consistent with the disclosures previously provided to the government, and set forth in the opposition to the government's motion to exclude expert testimony, Mr. Rankin will explain the role of the acquiring bank as it relates to the various intermediaries that act between the acquirer and the merchant, including independent sales organizations ("ISOs") and third party processors ("TPPs"), in the credit card process. He will describe the lack of privity between the participants in the four-party credit card network system (consumer, issuing bank, acquiring bank and merchant). Mr. Rankin will explain the exclusive responsibilities of acquiring banks in onboarding merchants into the credit card network, including the Know Your Customer ("KYC") process, how and why a merchant category code ("MCC") is selected, how a merchant name and descriptor are used in the system, and the rules governing these decisions, including the process for challenging the accuracy of a MCC or descriptor. He will testify the acquirer has the sole and non-delegable responsibility to ensure the merchant is in compliance with network rules, including determining an appropriate MCC and descriptor. He will differentiate the information that acquirers learn about a merchant from what is learned by the credit card network or the issuing bank through a transaction.

Sincerely,

Christopher Tayback

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